



Beach Blanket BINGO

Valid
Jul 1 - Aug 31
Ask your account
executive
for details

Not Your Mama's Bingo

**Beach Blanket Bingo - It's a game you can play
Just offer VSA on every loan that you make
Protect the cars that your members buy
And be the grand winner of this summer's sweepstake!**

Here's how you win:

1. Make your goal, meet our **"Beach Blanket Bingo Contest"** criteria and win a **Target** gift card.
2. The top producer for most combination VSA + KeyGuard sales will win a **Portable Grill** and a **\$50 Target** gift card. Minimum of 15 sales to qualify.
3. The two producers with the highest VSA to loan penetration will win a **Beach Ensemble** and a **\$25 Target** gift card. Minimum of 15 sales to qualify.

B	I	N	G	O
Sell	6-12 VSA	Win	\$20	 TARGET Gift Card
Sell	13-19 VSA	Win	\$40	 TARGET Gift Card
Sell	20+ VSA	Win	\$60	 TARGET Gift Card
Top 2 Highest Penetration		FREE SPACE	Top VSA Sales	

* IWS reserves the right to substitute prizes for like similar kind and quality based upon availability.
Please consult your Account Executive for details.